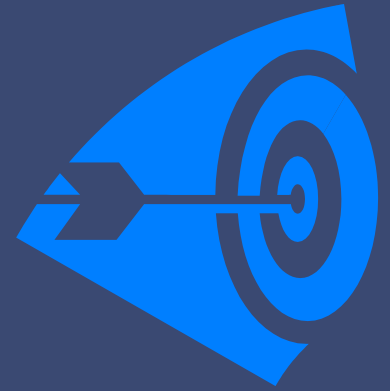


# Course: Business models and Public Private Partnership (PPP) for e- Governance Project

Day 1

Session 1: Introduction to the Course

# Agenda



- Welcome to the training course
- Getting to know the participants - Personal introductions and objectives
- Introduction to the training course objectives
- Understanding the expectations from the participants

# Welcome & Introduction

## Sponsors, Facilitators and Participants



# Expectations from the course

What are your expectations from the course?



# Synopsis of training course

What does the training programme contain?



# Business need for the course

The training course will equip the participants with a range of practices and examples on business/ implementation models for e-Governance projects and how Public Private Partnerships (PPPs) can be leveraged in e-Governance to:

- Increase private sector participation and leverage their strength in government transformation and e-Governance
- Minimise the project risks and maximise the benefits to the stakeholders
- Financing the e-Governance projects with a reduced financial burden on the government

# Performance Objectives of the Course

The training course performance objectives in terms of expected capabilities to be demonstrated by the participants in their respective departments post training completion includes the following:

- Application of business models for e-Governance projects
- Assess the scope for private sector participation in e-governance/government transformation
- Lead/support in development of suitable implementation/business models for e-Governance projects implementation and delivery of services
- Lead/support in structuring PPP model for e-Governance projects
- Lead/support in procurement of goods and services for e-Governance projects implementation
- Lead/support development of service level/performance management framework for e-Governance projects

# Knowledge – Skills – Attitudes (KSA) matrix for course

## Knowledge

- Categories of eGovernance projects and associated cost components
- Business models in e-Governance
- Approach and methodology for developing a business model
- Financing and implementation strategies of e-Governance projects
- The private partnership in delivery of government services
- Various models of Public Private Partnership (PPP)
- Strategic drivers for selection of a suitable business model
- Procurement process in creation of e-Governance projects.
- Learnings, risks and challenges in business models/PPPs and mitigation measures



# Knowledge – Skills – Attitudes (KSA) matrix for course

## Attitude

- Appreciate private sector participation in government service delivery
- Sharing rewards and risk with the private sector in e-Governance implementation
- Incentivize the private sector participation in benefits realization

# A Typical day during the training...

- Five sessions per day
  - Two sessions pre-lunch
  - Three sessions post -lunch
- Each session is for approximately 60 minutes
- Each session can be a:
  - Theoretical or conceptual discussion
  - Discussion on real life examples (successful e-governance initiatives..)
  - Classroom exercise on application of concepts learned during the training...
  - Presentation or discussion on the findings from the classroom exercise
  - Or can include all the above.....

# Course Outline

Day	Sessions
Day 1	<p>Session 1: Introduction to the Training Course</p> <p>Session 2: Introduction to e-Governance lifecycle and project cost components</p> <p>Session 3: Introduction to business models</p> <p>Session 4: Introduction to business models (contd..)</p> <p>Session 5: PPP project references in e-Governance projects</p>
Day 2	<p>Session 1: Business Model development for e-Governance Application Development Projects</p> <p>Session 2: Procurement and Selection of Implementation Partner</p> <p>Session 3: Service Level Management</p> <p>Session 4: Contract Development and Execution</p> <p>Session 5: Key Learnings, Feedback and training course wrap up</p>

# Key Expectations from the Participants?